



**ADDENDUM NO. 1
SOLICITATION NO. RFP-24-038-HSEO-RCA**

Hawai'i Grid Resilience Program

Hawai'i State Energy Office
Department of Business, Economic Development & Tourism

July 19, 2024

The following changes and clarifications are hereby made and incorporated as part of Solicitation No. RFP-24-038-HSEO-RCA, Hawai'i Grid Resilience Program:

1. PRE-PROPOSAL CONFERENCE

The following information is provided as a summary of the pre-proposal conference held virtually on July 16, 2024 at 10:00 A.M. Hawai'i Standard Time.

- PowerPoint Presentation (attached)
- Virtual conference recording: [Link](#)
 - Passcode: #y9=i3Ns

Offerors are hereby informed that the bullet point on slide 5 of the presentation stating, "\$5,786,020 available under this solicitation for a maximum of two (2) subawards" is superseded by this Addendum No. 1, which amends the number of possible awards to "one or more".

2. SECTION TWO: BACKGROUND AND SCOPE OF WORK

The following text (in Ramseyer format) amends Section 2.3, Program Goals and Funding, on pages 7-8 of the solicitation:

"There is **up to \$5,786,020** available under this solicitation, which may result in one or more subawards. [~~It is anticipated that there will be one to two (2) subawards under this RFP.~~] Only proposals priced not to exceed \$5,786,020 of funds provided from the State, including all taxes, shall be considered. Parties or individuals granted a subaward will be referred to as Subrecipients and will be expected to enter into a contractual agreement (Contract) with HSEO to carry out the subaward."

3. SECTION THREE: CONTRACT TERM, COMPENSATION, AND PAYMENT

The following text (in Ramseyer format) amends Section 3.2, Compensation, on page 13 of the solicitation:

“Contract award shall be made on a firm, fixed price, including all taxes, with compensation not to exceed the amount specified by the Contract. Subject to approval by HSEO, an allowance may be included in the Contract amount (to be paid on a cost-reimbursement basis) for allowable project costs such as materials, supplies, and travel. If proposed, such costs shall be included in the total offer price for the proposal.”

4. SECTION FOUR: PROPOSAL SUBMISSION AND CONTENT

The following text (in Ramseyer format) amends Section 4.7, Proposal Submission, on pages 20-21 of the solicitation:

“Note that the fillable offer form in HlePRO is unable to accommodate multiple proposal prices. For submission on HlePRO, Offerors should enter ~~[the price for one of their proposals]~~ \$1.00 as their offer price in HlePRO. The price entered in the HlePRO form will not have any bearing on proposal evaluation or, if awarded, an Offeror’s award amount(s). Instead, HSEO will recognize the price(s) submitted in the Offeror’s proposal transmittal letter(s) as their official offer price(s).”

5. SECTION FIVE: EVALUATION CRITERIA

a. The following text (in Ramseyer format) amends Section 5.1, Evaluation Overview, on page 24 of the solicitation:

“Evaluation criteria and the associated scoring of proposals are described herein. Award will be made to one or more responsive and responsible Offerors whose proposals are determined to be the most advantageous to the State based on the evaluation criteria listed in this section. The Procurement Officer~~[-or]~~ and an evaluation committee of at least three (3) qualified State employees selected by the Procurement Officer, will evaluate proposals.”

b. The following text (in Ramseyer format) amends Section 5.4, Scoring Process, on page 26 of the solicitation:

“The ~~[Procurement Officer or]~~ evaluation committee shall score each proposal by reviewing the content against each of the evaluation criteria above. The ~~[Procurement Officer or]~~ Evaluation Committee shall use a rating of 0 to 5 for each evaluation criterion. Each rating number is defined as follows:”

6. SECTION SIX: SUBRECIPIENT SELECTION AND CONTRACT AWARD

The following text (in Ramseyer format) amends Section 6.2, Method of Award, on page 28 of the solicitation:

“After receipt and evaluation of proposals (including any requested BAFOs) in accordance with the evaluation criteria set forth in the RFP, the ~~[Procurement Officer or]~~ evaluation committee will make a recommendation of award. Award(s), if made and to the extent they are not contrary to the best interest of the State, will be made to [one or more responsive and responsible Offerors whose proposals are determined to be the most advantageous to the State based on the stated evaluation criteria.] responsible Offeror(s) on the following basis:

1. Award will be made to the responsible Offeror with the highest-scoring responsive proposal (Award 1). If amount of Award 1 is equal to \$5,786,020, no additional awards will be made.
2. If Award 1 is less than \$5,786,020, award will be made to the responsible Offeror with the second highest-scoring responsive proposal (Award 2).
 - a. If the remaining funding available after Award 1 is equal to or greater than the offer price of the second highest-scoring responsive proposal, the amount of Award 2 shall be the full offer price.
 - b. If the remaining funding available after Award 1 is less than the offer price of the second highest-scoring responsive proposal, the amount of Award 2 shall be the entire amount of remaining funding. Such award shall not allow the Offeror to alter its proposal, nor shall it decrease the required cost match amount. Should the Offeror accept the award of less than its offer price, it will be required to carry out the project work as described in its proposal and without expectation of additional funding from the State. The Offeror may also choose to decline the award.
3. Should Award 2 be declined by the Offeror or if there is remaining funding available after Award 2 is made and accepted by the Offeror, an award will be made to the responsible Offeror with the third highest-scoring responsive proposal (Award 3). The conditions of Award 3 shall be the same as for Award 2 in Steps 2a and 2b above.
4. Steps 2 and 3 will be repeated for the remaining proposals, continuing in order of highest to lowest proposal scores, until all available funding has been awarded and accepted or until the responsible Offeror with the lowest-scoring responsive proposal has declined award.

[Each Offeror may receive up to two (2) awards, with a cumulative award amount of no more than \$5,786,020.] The State may make one or more awards to one or more Offerors. Each proposal shall be evaluated and considered for award individually. Therefore, responsible Offerors may receive up to two (2) awards if they submitted two responsive proposals. Regardless of the number of awards made, the cumulative amount for awards made under this solicitation shall not exceed \$5,786,020.

Hawai'i Grid Resilience Program: IIJA Section 40101(d)

RFP-24-038-HSEO-RCA

July 16, 2024

Agenda

- Welcome and Introductions
- Housekeeping items
- Overview of the Hawai'i Grid Resilience Program: IIJA Sec.40101(d)
- RFP Schedule and significant dates
- HlePro submittal
- Q&A

Housekeeping

- This meeting is being recorded. Continuing participation indicates your consent to be recorded.
- Please mute your line.
- Anything discussed during this call/webinar does not change any part of the RFP. All changes and/or clarifications shall be done in the form of a published addendum.
- The conference call/webinar will end at 11:00 a.m or when all agenda items have been covered. In the event there are remaining questions, they may be submitted in writing.

Grid Resilience Formula Grant – 40101(d)

- \$2.5B formula/2.5B competitive
- Administered by U.S Department of Energy
- Legislation set 5-part formula based on population, area, probability of disruptive events, and expenditure on mitigation efforts.
- HSEO designated as sole entity to apply for, receive, and distribute formula funds

Overview



- Hawai'i's total award allocation is approximately \$15M for the five-year program
 - Program Years 1&2 is for City and County of Honolulu
 - \$5,786,020 available under this solicitation for a maximum of two (2) subawards

Overview: Program Goals & Objectives

1. Mitigate threats and hazards to protect community lifelines
2. Deploy projects that impact disadvantaged communities
3. Invest in modernized grid infrastructure that promotes clean energy technologies that create good-paying jobs with fair and free access to training and a union
4. Invest in projects with the highest likelihood of implementation

Overview: Eligibility

Eligible Entities

- Electric Grid Operator
- Electricity Storage Operator
- Electricity Generator
- Transmission owner and operator
- Distribution provider
- Fuel Supplier



Overview: Eligible Project Types

- Utility pole management
- Hardening of power lines, facilities, substations, or other systems
- The undergrounding of electrical equipment
- The replacement of old overhead conductors and underground cables
- Relocation of power lines or the reconductoring of power lines with low-sag, advanced conductors
- Vegetation and fuel-load management
- Weatherization technologies and equipment

Overview: Eligible Project Types

- Fire-resistant technologies and fire prevention systems
- Monitoring and control technologies
- The use or construction of distributed energy resources for enhancing system adaptive capacity during disruptive events, including:
 - Microgrids
 - Battery-storage subcomponents
- Adaptive protection technologies
- Advanced modeling technologies

Ineligible Project Types

- Construction of a new electric-generating facility
- Construction of a large-scale battery-storage facility that is not used for enhancing system adaptive capacity during disruptive events
- Cybersecurity

Cost Match Requirements

- Subrecipients must provide 115% cost match unless they **sell** less than 4M MWh of electricity per year
- If below the 4M MWh threshold, the required cost match is 48%

Narrative Project Proposal (Section 4.5)

1. Organizations Background, Capabilities, and Staffing
2. Approach and Demonstration of Comprehensiveness
3. Ability to Meet Program Goals
 - Mitigate threats/hazards to protect Community Lifelines
 - Deploy projects that impact DACs
 - Invest in modernized grid infrastructure
 - Invest in projects with the highest likelihood of implementation
4. Project Timeline and Budget Sheet
5. Comparable Sample Work

Reporting

- Subrecipient is responsible for submitting to HSEO all necessary documentation to comply with USDOE reporting requirements
 - Quarterly and Annual progress and metrics report (may contain data requests for outages avoided as a result of the project, avoided costs, and reduced restoration time, etc..)
- HSEO may not proceed with the subaward until the DOE determines and provides written notification to do so

Important Reminders



RFP Schedule and
Significant Dates



HlePro Submittal

- **Deadline to submit written questions** – August 12, 2024, at 4:30 P.M.
- **States Response to written questions** – August 26, 2024, at 4:30 P.M.
- **Proposal Due** – September 30, 2024, at 2:00 P.M

* All times indicated are Hawai'i Standard Time (HST)

RFP Procedural Questions and Answers

- Please note: questions asked, and answers provided during this session shall be considered informal and do not change the RFP.
- All additional questions must be submitted through HlePRO.
 - Questions must be submitted by **August 12, 2024 4:30 PM (HST)**
 - Answers will be provided via the HlePRO site on **August 26, 2024 4:30 PM (HST)**

Questions and Answers

Please raise your hand or drop
questions in the chat



Mahalo for joining us

Please feel free to reach out to dbedt.hseo.solicitations@hawaii.gov with any questions or comments